



# TERMS & CONDITIONS

## 2026 season



These terms ensure a safe and enjoyable voyage. Please review them carefully, as they outline the responsibilities of both you and Hermes Yachting.

Your **satisfaction** and **safety** are our top priorities, and by adhering to these terms and conditions, we aim to provide you with a seamless and memorable sailing adventure.

### Charter rates are in Euro (€), refer to the weekly charter period & include

- A 50% VAT reduction is available at a rate of 12% (down from the standard 24%), contingent upon the skipper providing a stamped declaration from port authorities, confirming arrival at a port located more than 6 nautical miles from the point of embarkation.
- Yachts come equipped with VHF, Radio CD, GPS, Autopilot, Echo sounder, Speedometer, Dinghy, Hot water, Sprayhood, Bimini/tent, and Blankets.

### Charter rates do not include

- Fuel, water, provisioning, extra linen running expenses & mooring fees
- Provisioning: Upon request
- Transfer services from the Airport to the Base: Upon request

### Compulsory per charter \*

End Cleaning/Transit Log (not commissionable, payable at the base in cash): cleaning, cooking gas, bed linen (2 sheets, 1 pillowcase, 2 bath towels per person per week), mooring fees at Olympic Marina for the duration of the charter:

**monohull yachts**  
up to 42ft, 230€

**monohull yachts**  
up to 46ft, 270€

**monohull yachts**  
up to 56ft, 350€

**catamaran yachts**  
up to 42ft, 350€

**catamaran yachts**  
up to 47ft, 400€

### Embarkation / Disembarkation

Embarkation: charter period start date from 17:00

Disembarkation: charter period end date by 09:00

Return to re-delivery Base - Compulsory: return to base the evening before disembarkation, 17:00 at the latest.

Check-in/out procedure time is part of the charter period

### Optional extras \*

- Outboard Engine (+5 liters gasoline): 80€ /week
- Automatic life jackets: 15€ /person /week for kids (up to 40kg): 30€ /person /week
- BBQ Gas Operated: 50€ /week
- Beach towels: 10€ /piece
- Coolbox 25L: 20€ /week
- Electric pump with battery: 20€ /week
- Extra bedlinen: 10€ /week
- Extra blanket: 10€ /week
- Extra Floating line (50m): 30€ /week
- Fishing Rod: 25€ /week
- Floating bed: 60€ /week
- Floating chair: 15€ /week
- Floating island: 60€ /week
- Foldable winch handles (x2): 25€ /week
- Hammock: 25€ /week
- Internet Pack (Router+data): 50€ /week
- Inverter (300 Watt): 30€ /week
- Kayak (2 person): 80€ /week
- Nespresso coffee machine: 30€ /week
- Safety Net: 200€ /week
- Snorkeling Equipment: 15€ /week
- Snorkeling Mask: 15€ /week
- \*Subnado Underwater Scooter: 60€ /week
- SUP (Stand Up Paddle): 100€ /week
- Seat for SUP 10€ /week
- \*Electric Propeller for SUP: 100€ /week
- Water gun (large): 20€ /week
- Water gun (small): 10€ /week

[Browse our Optional Extras](#)

\*plus Obligatory Security Deposit in cash 200 € (refundable)

### Optional Charter services \*

- VIP Experience: 350€ /booking
- Premium return on Saturday (08:00): 250€ /booking (return the yacht directly on Saturday at 08:00 instead of the standard Friday return - **subject to availability**)
- Early check-in: Fast track access to the yacht by 14:00, **only if feasible**: 150€ /booking
- Late check-in fee (after 18:00 - Charterer/Skipper delay): 150€ /booking
- Mid-week charter (check in or check out): 150€ /booking (including check-out on a different day or at a later time - **subject to availability**)
- VIP Docking: 50€ /booking
- Overnight Embarkation: 25€ /person (Board the yacht and stay overnight the day before the charter starts, with check-in completed by 14:00 on the charter start day - **subject to availability of the yacht from the previous day**)
- Pet Pack: up to 7kg: 150€ /booking
- Crew change during the charter (yacht cleaning & laundry not included): 100€ /booking
- Luggage Transfer: 15€ /booking

### Optional Crew services \*

- Skipper: 215€ /night + **Obligatory** Security Deposit Insurance 400€ /booking (plus food)
- Hostess: 190€ /night (plus food)
- Cook: 215€ /night (plus food provisioning)

### Packs

- Adventure Pack (SUP+Electric Propeller+Seat for SUP): 99€ /week
- Chill & Float Pack (Floating Island+ Hammock+Electric Pump): 80€ /week
- Kids Safety Pack (Automatic Lifejackets+ Safety net: 20% discount on the total amount)
- Surf n Turf Pack (Cool box 25L + BBQ Gas operated + Fishing Rod): 75€ /week

### Extras' Payment Terms

Items designated with an asterisk (\*), such as end cleanings, crew arrangements, and optional equipment, extras & services, provided by independent vendors must be paid in full by the Charterer, in cash, before embarkation at the designated base.

## Security Deposit

Before embarkation, the Charterer will deliver at Charter Base a Security Deposit of such amount as listed on the pricelist and confirmed by the offering statement. Cash payment and credit cards (VISA or MasterCard) are accepted. Debit cards & AMEX are not accepted.

The Security Deposit is non-commissionable and applicable per insured event (damage or loss). Should an incident covered by the Security Deposit occur during the charter, the Charterer must replenish the Security Deposit to the initial amount to continue the charter, having sufficient coverage for any other incident. In any other case, the Stakeholder and/ or Owner retain the right to treat the charter agreement as having been breached by the Charterer and end the charter.

## Security Deposit: Obligatory Damage Waiver / Security deposit reduction (**BAREBOAT MANDATORY**) \*

**Yachts with 3 cabins**  
Damage Waiver 250€  
+800€ refundable Security Deposit

**Yachts with 4 & 5 cabins up to 49ft**  
Damage Waiver 280€  
+800€ refundable Security Deposit

**Monohulls more than 50ft + Catamarans**  
Damage Waiver 350€  
+1000€ refundable Security Deposit

\***The Damage Waiver** limits your financial responsibility by reducing the required guarantee deposit amount for your charter. This waiver is a non-refundable fee that caps your maximum liability for damages or loss at a lower deposit threshold, rather than the full initial guarantee deposit amount. Please note that the Damage Waiver is not an insurance policy; it simply reduces your potential financial exposure.

Under this waiver, a reduced deposit will still be held as a pre-authorization at the start of your charter, covering potential damage, loss of supplementary equipment, or costs incurred through third-party actions. In the event of damages, your liability will be limited to this reduced deposit amount. However, any damages, losses, or repairs will still need to be covered up to this capped amount.

For charters with a Hermes Yachting skipper, only a 350€ non-refundable deposit is required, with no additional Refundable Security Deposit. This amount may be forfeited in cases of lost tenders, outboard components, or clogged sanitation systems.

## Exclusions from Charter Rates

**Charter Expenses**  
Not covered end cleaning, fuel and water consumption, berthing and canal fees, provisioning, and additional charterer's expenses.

**Special Arrangements**  
Airport pickups, transfers, early check-in, and advance provisioning are not included.

**Insurance**  
Traveler's insurance, trip cancellation or curtailment, personal items, and skipper's liability are excluded.

**Crew**  
Costs for skipper and hostess are not included.

**Optional Extras**  
Water toys, special equipment, or services listed as extras are not part of the charter rates.

## Prices

- All prices are in euros (€) and are subject to change without prior notice.
- Charter Prices are inclusive of local taxes and currently applicable VAT (12% on charter fee), which may change without the liability of the Broker, Stakeholder, or Owner.
- In the event of legislative changes affecting VAT post-booking, any resulting adjustments to the total due will be credited or debited to the Charterer accordingly.

## Discounts

- Internet Discount: 20-35%
- Multiple weeks charter: 5%
- Multiple Boats Discount: 5%
- Repeat Client Discount: 5%

## Payment Terms

**Down payment**  
40% down payment (of the total charter fee, depending on the booking date) is paid by the bank's transfer to our account upon contract signing/booking confirmation.

**Balance payment**  
60% final payment 45 days before embarkation.

- Failure to Complete Balance: If the balance payment is not received by the due date, as specified in the booking confirmation, and the absence of any prior notification from the client or the agency, Hermes Yachting P.C. reserves the right to unilaterally cancel the charter agreement. Under such circumstances, all advance payments made will be non-refundable.
- Payment Methods: Clients have the option to remit the down payment via wire transfer, which incurs no additional surcharge, or through an online credit card payment, subject to applicable credit card fees. This initial deposit should be finalized within one week following the issuance of the booking confirmation to secure the reservation.
- By adhering to these payment terms, clients ensure a seamless booking and chartering experience with Hermes Yachting P.C.

## Bank details

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### OPTIMA BANK

IBAN: GR4803400290029004685027197

BIC/SWIFT: IBOGGRAA

Branch Address: 11 Vas. Georgiou str., 18532 Piraeus, Greece

Beneficiary: HERMES YACHTING PC

Beneficiary's Address: Panormos Lavriou, 19500 Lavrio, Greece

## Cancellation Policy

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In case the client needs to cancel the booking, the following terms apply:

- For bookings canceled up to 46 days before embarkation, 40% of the total charter fee.
- For bookings cancelled less than 45 days before embarkation, 100% of the total charter fee.
- No show / withhold of every paid amount.

## Changes in Booking

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Each reservation is tied to a specific yacht. Hermes Yachting reserves the right to make changes by reassigning bookings to another yacht at any time before the charter start date. Such changes are subject to written confirmation and the substituted yacht must be of equal or superior type, model, age, equipment, and specifications.

## Sailing Qualifications

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For Skipped or Crewed Charters: No licensing is required for clients opting for skipped or crewed charters.

### For Bareboat Charters:

Mandatory Requirements: One certified sailing yacht skipper and at least one experienced crew member, both aged over 18, are required.

Language: All certifications must be in English.

Skills: Skippers must demonstrate competence in navigation, anchoring, berthing, mooring, and handling a yacht under various conditions.

### Accepted Certifications:

- International Certificate of Competence (ICC) SAIL
- International Proficiency Certificate (IPC) America
- US Sailing "Bareboat Cruising Course"
- ASA "104 Bareboat Cruising Course"
- NauticEd SLC (International)
- Germany – Sportbootführerschein See
- Belgium – Algemeen Stuurbrevet
- France – Permis Plaisance


Other nationally recognized sailing certificates may also be accepted, subject to verification by local Port Authorities.

### Exclusions:

Certificates will be rejected if they are limited to:



Daylight sailing only



Inland or coastal waters (<20nm)



Specific geographic regions



Powerboats/motor yachts only



Yachts smaller than the chartered vessel

Submit copies of all sailing certificates to Hermes Yachting at least two weeks before the charter. Originals will be required upon arrival.

### Liability & Compliance:

Charterer is solely responsible for the validity of their qualifications. Hermes Yachting and the Broker disclaim liability for any certificate rejection by local authorities. Non-compliance may result in the hiring of a professional skipper at the Charterer's expense or termination of the charter agreement.

## Offer Conditions

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Yacht specifications and equipment may differ from what is presented in promotional materials or online. Only details provided in Hermes Yachting's specific offer in response to each inquiry are considered valid. Promotional content, such as information sheets, brochures, and online photos/videos are indicative in nature and not contractually binding.

Hermes Yachting strives for accuracy in updating its booking calendar and yacht details across platforms. Despite these efforts, the possibility of incomplete or incorrect content exists. Specifically, prices and other information are subject to potential typographical or programming errors; these errors do not constitute a binding agreement.

In any Charter Agreement, individuals allowed aboard by the Charterer are deemed to be the Charterer's agents. Hermes Yachting will only engage with the Broker and the Charterer, who will be the primary contact for all correspondence, including changes, amendments, and cancellations.

## Yacht Insurance Terms

- All yachts are insured in compliance with Port State regulations, covering accidental damage, including damage to third parties. The insurance encompasses Yacht Hull, Machinery, and Equipment as well as Third Party Liability.
- The insurance does not cover theft or loss of personal belongings onboard or accidents involving charter travellers.
- Events arising from willful misuse, gross negligence, fraudulent behaviour, illegal activity, or breach of charter terms may not be covered by the insurance. This includes unpaid repair, refuelling, or berth dues.
- The insurance carries a deductible per insurable event; therefore, an excess security deposit is required from the Charterer.

## Local Formalities Terms

- As a condition of booking, all individuals embarking on the yacht must comply with local regulations by providing specific information to governmental authorities. This includes, but is not limited to: full name, gender, date of birth, and details of the travel document including type, number, country of issue, expiry date, and country of residence.
- Upon booking, the Charterer will receive a (Proforma) Charter Party for signature. Additionally, due to Greek law, a separate "Greek Charter Party" must be executed locally and filed with the local Port Authority before possession of the yacht can occur.
- This local agreement will be in both Greek and English and will have identical terms to the Proforma Charter Party. In case of any discrepancy, the terms of the Proforma Charter Party will supersede those of the Greek Charter Party.
- By requesting a booking in Greece, both the Charterer and Broker(s) acknowledge that Hermes Yachting is authorized to act as an agent to facilitate the signing and execution of the Greek Charter Party for timely vessel delivery. The Charterer agrees to sign this upon arrival at the charter base.




## Complaints

- Clients dissatisfied with Hermes Yachting P.C.'s services must submit a written complaint, accompanied by all pertinent documentation, to [charter@hermesyachting.com](mailto:charter@hermesyachting.com) within 24 hours of vessel check-out to be eligible for potential compensation.
- Complaints submitted after the 24-hour deadline or lacking proper documentation may not be considered and could void any rights under the Charter Contract.
- Hermes Yachting P.C. will issue a written response within 14 days of receiving a valid complaint. An additional 14-day extension may be utilized for a thorough investigation.
- The maximum compensation for any complaint is limited to the value of the affected service portion and will not encompass the already-utilized charter period or total Charter Fee.

## Broker Commissions

- The official Hermes Yachting pricelist includes an Agent's commission of 10-20% calculated on the charter fee net of VAT.
- Non-Commissionable Items: Optional and compulsory extras, as well as additional services, are not subject to commission.

### Commission Eligibility:

 <b>Fully Executed Charters</b> The commission is considered earned once the charter is fully executed, and no refund is due to the charterer.	 <b>Partial Refunds</b> If the charterer is eligible for a refund as per Hermes Yachting's terms, the commission will be retained on a pro-rata basis.	 <b>Cancellations</b> In case of charter cancellation or curtailment, the commission will be adjusted on a pro-rata basis.	 <b>Invoicing</b> Agent Commission Invoices should be issued to the Yacht Owner company (details to be provided) one month before the charter. Bookings from EU-based businesses are accepted only if they have a mandatory VIES-registered VAT number.
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## Legal Terms

- In the event of dissatisfaction with Hermes Yachting P.C.'s decision, and if mutual resolution fails, the Client has the right to initiate legal proceedings. Unresolved disputes shall be subject to the jurisdiction of the Court in Athens, Greece, and governed by Greek Law.
- Hermes Yachting reserves the unilateral right to amend terms, pricing, and cancellation policies at any time. Changes become effective upon posting on [www.hermesyachting.com](http://www.hermesyachting.com), and the Client waives the right to specific notice of such updates.
- It is strongly advised that Clients secure insurance coverage for their sailing trip to safeguard against unforeseen circumstances.
- Additional services from independent providers are subject to availability and must be paid for by the Charterer directly at the base before embarkation.

## For more information, please contact us

Bare Boat Charter Request: [charter@hermesyachting.com](mailto:charter@hermesyachting.com)  
Crewed Yacht Charter Request: [info@hermesyachting.com](mailto:info@hermesyachting.com)

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Panormos Lavriou, 19500 Lavrio, Greece  
VAT: EL801434127  
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