

WELCOME TO THE WORLD OF *yachting*

HERMES YACHTING



One of the leading

FLEET OPERATORS IN GREECE

Founded in 2006 in Athens / Greece, Hermes Yachting has grown from a small family business to one of Greece's leading fleet operators offering a complete in-house experience with our own yachts, base teams, technicians, mechanics & skippers.

20 YEARS OF PROVIDING HIGH-QUALITY YACHTING SERVICES

20+ FLEET OF YACHTS AT LAVRIO

9k SUCCESSFULLY COMPLETED CHARTERS

51k HAPPY & SATISFIED GUESTS



OUR VISION

We want to further secure and expand this position by constantly being among the most profitable companies in the Charter industry.
Above-average sales growth, the steady increase in efficiency, and the continual optimizations of the product portfolio are key levers for achieving this goal.

Care

We act responsibly towards our colleagues, clients, partners, our society, and our environment.

Simplicity

We strive for clarity, consistency & transparency, make decisions quickly and pragmatically, and focus on what's essential.

Courage

We are committed to bold objectives, take initiative, learn from our mistakes, and see change as an opportunity.

Trust

We say what we mean, keep our promises, and treat others with respect.



MODERN FLEET

monohulls

2 x Hanse 508
2 x Hanse 458
2 x Hanse 418
3 x Dufour 460 GL
1 x Dufour 390 GL
1 x Sun Odyssey 419
1 x Bavaria Cruiser 41
1 x Bavaria Cruiser 46
1 x Bavaria Cruiser 56
1 x First 53 (Skippered)

More Information

catamarans

2 x Lagoon 42
1 x Bali Catspace
1 x Bali 4.1 (Skippered)
1 x Bali 4.6

More Information

HERMES YACHTING

CONSTANT PRICE *optimization*

Market Research

We stay abreast of industry trends and competitor pricing to ensure our rates remain competitive while reflecting the value we provide.

Customer Feedback Integration

Actively listening to our clients helps us understand their needs and expectations. We adjust our pricing strategies based on valuable feedback.

Seasonal Considerations

Recognizing the seasonal nature of our industry, we optimize prices to align with demand fluctuations, maximizing revenue without compromising customer satisfaction.



HERMES YACHTING

Founded in **2006** in Athens, Greece, Hermes Yachting started as a small family business with a modest fleet of bareboat sailing yachts. From the beginning, we found success in organizing corporate events, regattas, flotillas, and team-building activities.

OUR HISTORY

2018

- Reached a significant milestone with a fleet of 40 yachts and four bases
- Participated with great success in the International Charter Expo
- ICE 18' in Zagreb
- 5 yachts sold

2019

- Achieved 850 confirmed bookings.
- Featured with a premium booth at the International Charter Expo ICE 19' in Vienna
- 6 yachts sold

2020

- Expanded the fleet to 50 yachts across four bases
- Recognized as a TripAdvisor Travelers' Choice Award Winner
- 10 yachts sold

2021

- Celebrated our 15th anniversary with a rebranding, marking the beginning of a new era.
- Named the Best Yacht Charter Company in Greece by the Travel & Hospitality Awards.
- Added 9 new yachts, bringing the total fleet to over 55 yachts

2022

- Honored with the TripAdvisor Travelers' Choice Award
- Successfully sold 12 new yachts

2023

- Participated in the Charter Meet-Up in Athens
- Achieved the sale of 9 yachts

2024

- Honored with the TripAdvisor Travelers' Choice Award
- Boataround Best Charter Award
- Partnership with Floatist, to enhance online check-in
- 6 yachts sold

2025

- Honored with the TripAdvisor Travelers' Choice Award again
- #1 Fleet Operator on MMK in Europe
- 700+ client reviews
- 6 successful flotillas completed

HERMES YACHTING

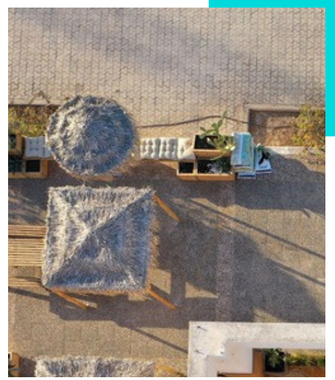
Lavrio

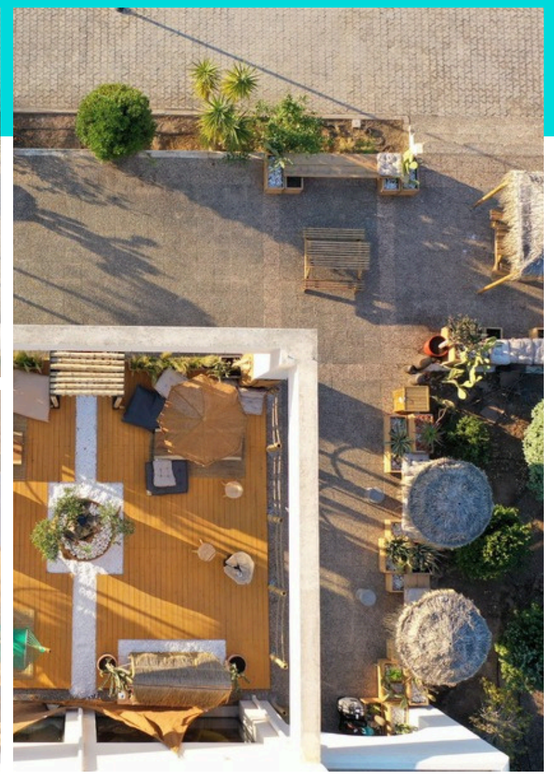
Olympic Marine

Facilities

- Electricity and water for every berth
- Fixed and floating piers with mooring lines and finger piers
- Refueling station
- Special barrels for oil and biological waste
- Certified hazardous waste collection
- Choice of repair services
- Car parking
- 24/7 surveillance by private security and local authorities
- Controlled entrance with Access Control System
- Port Authority and Customs House
- Chandlery with a variety of boat products
- Restaurant, cafe, and bar
- Vehicle rentals: cars, bikes, scooters
- ATM for cash withdrawals
- 24-hour toilets and showers (accessible for people with disabilities)
- 24-hour laundry and dryers (token-operated)
- First aid facilities with access to the local Health Center
- Free Wi-Fi
- Transportation of customers and baggage within the marina
- Luggage trolleys available



















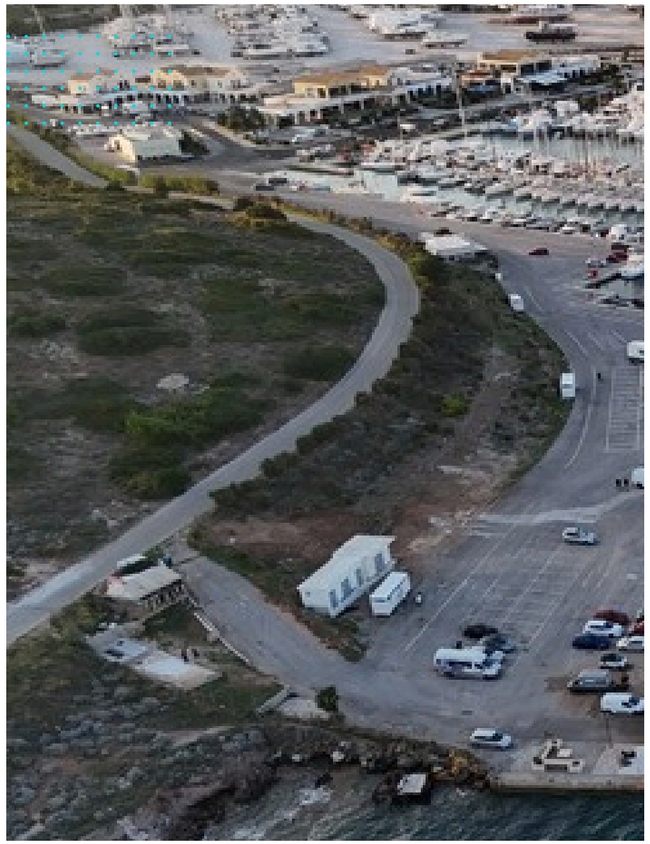




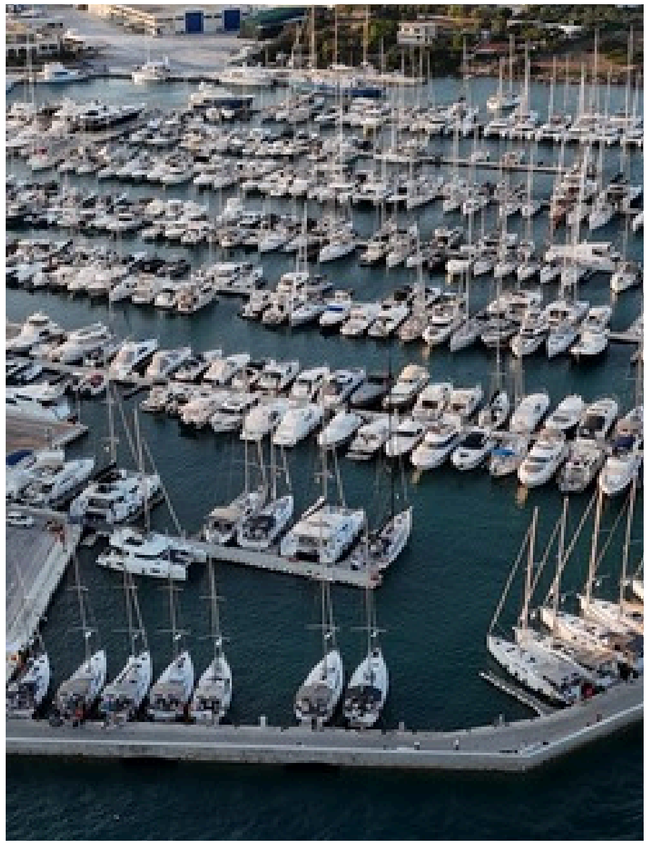


Hermes Yachting **BASE**

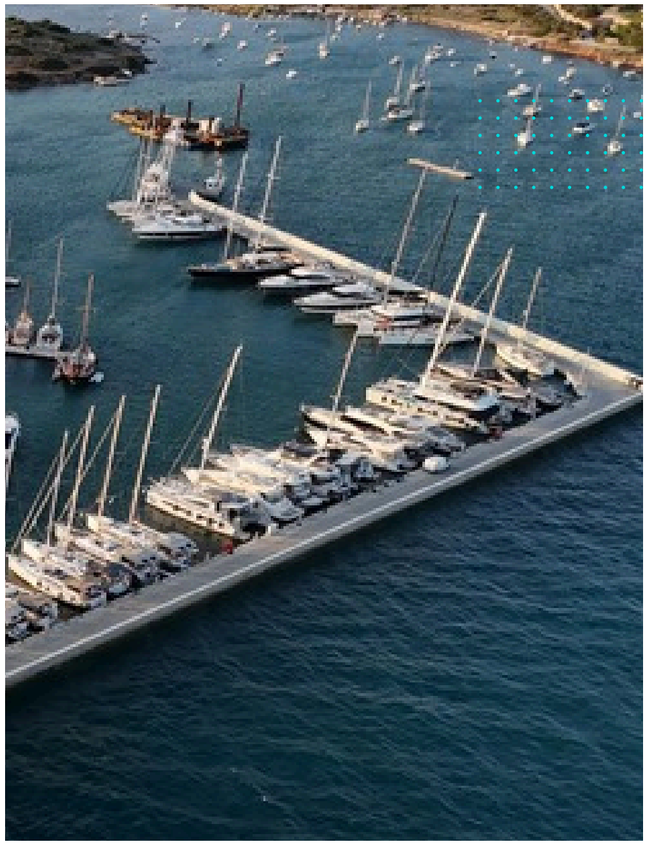
HERMES YACHTING



Our fleet epitomizes luxury and sophistication. With sleek designs, classic elegance, cutting-edge technology, and meticulously maintained interiors, each yacht guarantees an unforgettable journey.



It is our unwavering commitment to creating tailor-made experiences for our clients. Our dedicated concierge services ensure that every detail, from the itinerary to on-board preferences, reflects your unique taste and style.



Our support team ensures every detail of your charter is handled with care, providing a worry-free experience so you can enjoy the yachting lifestyle.

HERMES YACHTING

OUR TECHNINAL TEAM

Navigating Innovation

SSA is at the forefront of maritime technology, constantly navigating the waters of innovation to enhance the performance, safety, and overall experience of our fleet. Our team of seasoned experts combines expertise with a passion for pushing the boundaries of what's possible in the yachting industry.

Tailored Solutions

Just as each journey at sea is unique, so are the technical needs of our diverse fleet. Seven Seas Alliance takes pride in offering tailored solutions, ensuring that every vessel, from the classic gems to the modern marvels, is equipped with the latest advancements in navigation, communication, and safety technologies.

Reliable Support

The maritime world can be unpredictable, but with Seven Seas Alliance, you can set your course with confidence. Our dedicated support team is available around the clock, ready to assist with any technical inquiries or concerns, ensuring that your voyage is not only memorable but also technologically seamless.

HERMES YACHTING

TESTIMONIALS

Sjoerd Goddeke ★★★★★

Great experience and great persons, good boat, service was awesome. Would definitely rent a boat again at this place

Ondrej Gajdos ★★★★★

Very professional charter company, willing to provide a lot of additional help. Will definitely charter with them again when back in this area in future.

Luke Eve ★★★★★

Having chartered a few yachts across Greece over the last few years I am happy to report the Hermes Yachting were amongst the most professional that we have used. The yacht (Hanse 508) was clean and well maintained and thoroughly inspected and checked on our return. All the Hermes staff were super-helpful with questions about the boat and suggestions for our itinerary and the weather. I would happily use Hermes again.

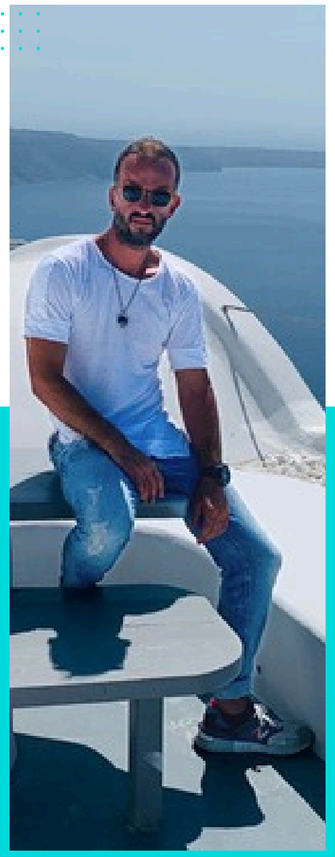
Cahaya Dewi ★★★★★

Staff were extremely helpful and boat was very comfortable. Sailed very well for such a beamy boat and had no stress even when blowing upwards of 80 kts in Poros!

Viktor Tsykunov ★★★★★

Great week on the yacht with Hermes Yachting! We really enjoined the week and service.

HERMES YACHTING







MEET THE *founders*

Maria Tsaroucha

Co-owner @ Hermes Yachting & SSA
Head of Crewed charters / Yacht sales

Apostolos Tsarouchas

Co-owner @ Hermes Yachting & SSA
CEO & Fleet manager @ Hermes Yachting

Efthimios Tsarouchas

Co-owner @ Hermes Yachting & SSA
CEO at SSA – Seven Seas Alliance P.C.

HERMES YACHTING

MEET THE TEAM



Ria Pacharaki
Charter & Digital Experience Manager



Cleo Vergou
Executive Office Coordinator



Vaggelis Trahiotis
SSA Operations Manager



Sofia Kamara
Assistant Office Manager



Kostas Alevizos
Technical Manager



Virender Singh
Technician



Gurmeet Singh
Technician



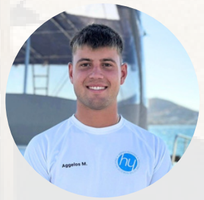
George Kyritsis
Assistant Base Manager



Fotis Ntounas
Assistant Base Manager



Navjot Singh
Base Staff



Aggelos Malkasi
Elite Skipper



Kostas Konstantinou
Elite Skipper



Christos Pavlis
Elite Skipper

HERMES YACHTING

CONTACT US

Our team is here to ensure your charter is seamless and worry-free. Enjoy the yachting lifestyle while we handle the details.

+30 210 411 0094

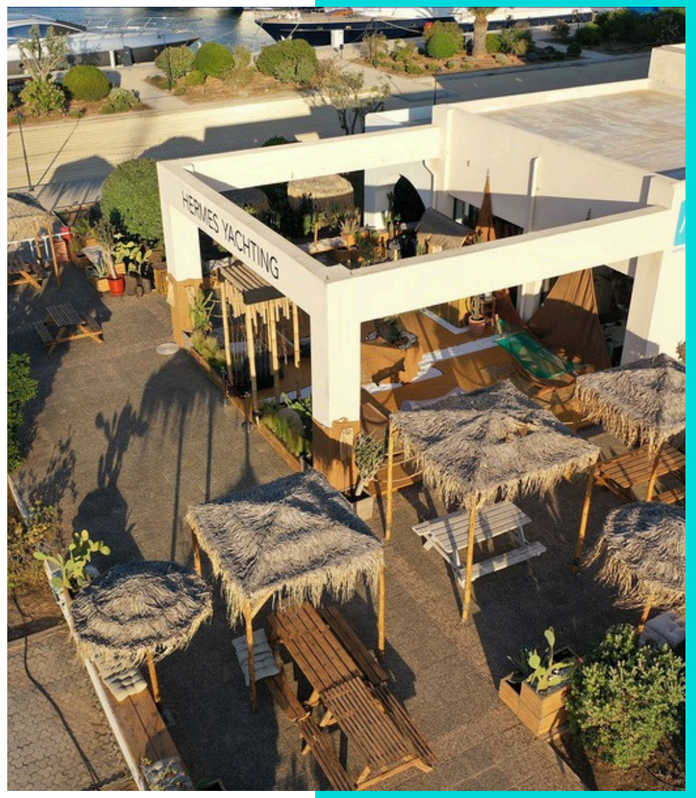
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charter@hermesyachting.com

BRIDGING

the Gap Between Business and Customer








HERMES YACHTING
WELCOME TO THE WORLD OF YACHTING
hy
FROM ALL OF US
thank you
Book your charter with us today and get ready to
embark on the adventure of a lifetime!